

DUBAI CHAMBER

COMMERCE



New Horizons

Roadshow to Angola & Mozambique

21 - 25 April 2025

Explore | Engage | Expand

E-Handbook








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H.E. Mohammad Ali Rashed Lootah President and CEO | Dubai Chambers

At Dubai Chambers, we are proud of our ongoing efforts to connect local companies to exciting opportunities for business growth. Driving the international expansion of Dubai-based businesses into promising markets remains one of our key strategic priorities.

The 'New Horizons' initiative was launched in 2023 to support this objective through targeted trade missions, which are designed to help businesses connect with key stakeholders and explore partnership and investment opportunities.

Angola and Mozambique, the two countries targeted during our upcoming mission, demonstrate significant potential for increased trade and hold tremendous opportunities for Dubai-based companies. During the roadshow, you will benefit from opportunities to take part in pre-arranged networking and business matching activities. We are confident you will find your participation to be a productive and rewarding experience.

In addition to supporting the expansion of local businesses, we aim to encourage companies, investors, and other key stakeholders in Angola and Mozambique to understand what you already know - that Dubai is a thriving, welcoming global business hub.

We wish you every success on our upcoming trade mission.

ABOUT DUBAI CHAMBERS



Dubai Chambers is the engine of Dubai's economic development and business growth. As the umbrella organisation of Dubai Chamber of Commerce, Dubai International Chamber, and Dubai Chamber of Digital Economy, the organisation empowers the local business community, builds and reinforces international partnerships, and accelerates the growth of the digital economy to cement the emirate's position as a leading global hub for business, trade, and investments.

Dubai Chamber of Commerce

Established in 1965, Dubai Chamber of Commerce is dedicated to ensuring an enabling environment where business can flourish. The chamber provides a comprehensive range of smart services and innovative solutions to facilitate and improve the ease of doing business in Dubai while serving as a bridge between the government and the emirate's dynamic business community. As a powerful advocate for the interests of companies across all sectors, the chamber is committed to supporting business expansion and fostering effective public-private sector cooperation to drive sustainable economic growth.

Dubai International Chamber

Dubai International Chamber was established to promote Dubai as a global business hub, attract multinational companies and investors, and expand trade ties with priority markets. The chamber ensures Dubai remains a magnet for foreign direct investment and is supported by a powerful network of international representative offices across five continents. These offices connect international businesses, investors, and talent with trusted stakeholders to help them enter Dubai and leverage the emirate as a gateway to global growth, as well as showcasing the emirate's competitive advantages, sharing investment intelligence, and enhancing bilateral engagement.

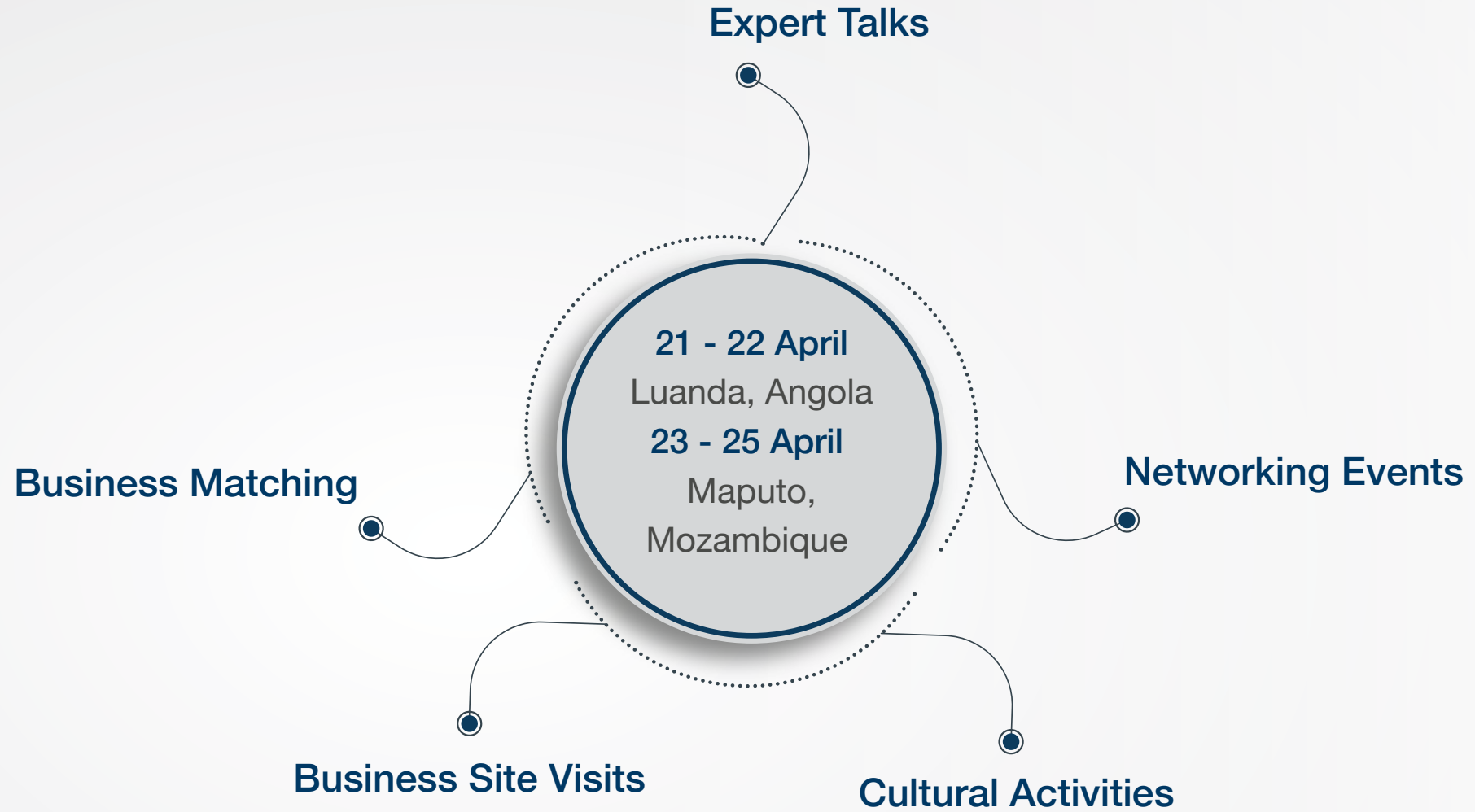
Dubai Chamber of Digital Economy

Established in 1965, Dubai Chamber of Commerce is dedicated to ensuring an enabling environment where business can flourish. The chamber provides a comprehensive range of smart services and innovative solutions to facilitate and improve the ease of doing business in Dubai while serving as a bridge between the government and the emirate's dynamic business community. As a powerful advocate for the interests of companies across all sectors, the chamber is committed to supporting business expansion and fostering effective public-private sector cooperation to drive sustainable economic growth.

New Horizons Initiative

The global business environment is evolving at a rapid pace, and what is becoming a solid fact is that expanding into international markets has become a vital strategy to increase revenue and profits for many businesses. Adapting to this change, Dubai is constantly looking at ways to promote its city-based businesses by providing new trade and business opportunities not just in the region, but around the world.

In line with Dubai Chambers efforts to strengthen the city's position as a global business hub and to support the local companies in achieving universal success, the chamber announced its initiative "**New Horizons**" to support our members outreach to prominent markets worldwide, to diversify their business activities, explore new investment opportunities, attract new customers and gain market access and knowledge.



COMPANIES OVERVIEW BY SECTOR

21 COMPANIES | 15 SECTORS

<p>Agriculture Robustrade DMCC</p> <p>Construction & Building Al Gurg Paints - Easa Saleh Al Gurg Group Dubai Coast Trading LLC Lapiz Blue General Trading LLC</p> <p>Electronics JMS Global General Trading LLC</p> <p>Energy & Petrochemicals Nemochem DMCC</p> <p>Engingeering Aikah for General Trading LLC (Al Khoory Group) SEED Engineering Consultants</p>	<p>Food & Beverages High Five Foodstuff Group of Companies</p> <p>FMCG Trading Kaddah Building Cleaning Equipment GATOR Noor Altawzee General Trading LLC</p> <p>Information Technology TLM International FZE</p> <p>Manufacturing Winter Refrigeration Industrial Equipment Manufacturing LLC</p> <p>Maritime & Shipping Gulf Navigation Holding</p>	<p>Metallurgical Industries DBMSC Steel</p> <p>Oil & Gas Gerab National Enterprises LLC</p> <p>Real Estate Dubai Investments Park Development Co.</p> <p>Retail BRANDS International FZE</p> <p>Supply Chain & Logistics Affinity Logistics LLC Barbhaya Industries Premiumideas Middle East FZE</p>
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AFFINITY LOGISTICS LLC

LOGISTICS AND FREIGHT FORWARDING



At Affinity Logistics LLC, we specialize in providing end-to-end logistics and shipping solutions that cater to the specific needs of businesses operating in today's fast-paced global environment. With a deep understanding of international trade regulations and an extensive network that spans across major markets, including Africa, Asia, Europe, and the Americas, we ensure smooth and efficient transport of goods across borders. Our services cover every aspect of the logistics process, from freight forwarding and customs clearance to warehousing and last-mile delivery. Africa is one of our primary regions of focus, where we offer regular shipping routes to key ports from the UAE, India, and China. Our road transport services also extend to landlocked countries in Central Africa, ensuring reliable connections from coastal ports to destinations like Zimbabwe, Malawi, Uganda, and the Democratic Republic of Congo. Furthermore, we facilitate the movement of goods between Europe, China, and the Central Asian States, leveraging our expertise in managing complex supply chains across challenging terrains.

Business Activity

Freight Forwarding

Interested to meet with

› Importers and Exporters



Mr. Darshan Radhakrishnan

Commercial Director

Darshan has over 20 years of experience in freight forwarding, international sales, and business development. He has a strong background in logistics, supply chain management, and trade lane development, specializing in Africa, the UAE, and global markets. Currently leading Affinity Logistics LLC, he oversees global shipping networks, sales strategies, and key client relationships. His expertise includes freight negotiations, market expansion, and cross-trade logistics. Darshan has successfully built international partnerships, driving business growth across multiple continents. With a strategic vision and extensive industry knowledge, he continues to enhance global trade operations and logistics efficiency.

📞 +97155 9512247

✉️ darshan@afflogs.com

🌐 www.afflogs.com

AIKAH FOR GENERAL TRADING LLC - AL KHOORY HOLDING

ENGINEERING



Founded in 1979 by Mohammed Tayyeb Khoory, Aikah, a key part of the group, is recognized across the Middle East for its leadership in engineering equipment and industrial products, supported by professional management and business acumen. Al Khoory Group is a diversified conglomerate operating across multiple sectors, including real estate, automobiles, equipment trading and servicing, hospitality, and manufacturing of water pumps, electric control panels, waste disposal bins, chutes, and diesel generators.

With a presence in the UAE, Oman, and Qatar, the group comprises six major companies:

- › Mohammed Tayyeb Khoory Sons
- › Aikah for General Trading LLC
- › Al Khoory Automobiles
- › Mohammed Tayyeb Khoory Real Estate
- › Al Baha Engineering Consultants
- › Al Khoory Hotels

Business Activity

Engineering products | Switchgear components & panels | Firefighting and Security & Lighting

Interested to meet with

- › Importers
- › Distributors
- › Traders
- › Industrials and Contractors and Government entities



Mr. Sha Abdul Sidiq

Sales Manager

Sha holds a Bachelor of Engineering (B.E.) in Mechanical Engineering and has been serving as the Technical Sales & Service Manager at Aikah General Trading LLC (a part of Al Khoory Holding) for the past 18 years. Specializes in providing technical support for a wide range of equipment, including generators, diesel engines, pumps, electric motors, and control panels. Completed advanced technical training at FPT in Italy, with a focus on engine diagnostics using specialized tools and software. This includes expertise in ECU/ECM programming, troubleshooting electronic control modules, and working with black box systems.

📞 +971 4 3146374

✉ equipment@aikah.com

🌐 <https://www.alkhoory-group.com> | <https://aikah.com>

AL GURG PAINTS

CONSTRUCTION & BUILDING



Al Gurg Paints (AGP) is a sister concern of Easa Saleh Al Gurg Group, with a diversified portfolio for the entire range of products related to architectural structure & paints. We represent 500+ Brands of Global repute related to sanitary fittings, building materials, construction material etc. We have JV & Manufacturing facilities for Siemens & Fosroc in Dubai. For AGP, we have our own manufacturing facilities and manufacture & export our entire range of Architectural (Decorative) & Protective Coating Paints under the Brand Oasis. Apart from Oasis, we do manufacture paints for various other brands like Dulux & Canusa.

Business Activity

Manufacturer and exporter of paints | coatings and building material

Interested to meet with

- › Distributors
- › importers of Paints & Building Material
- › Small Size Manufacturer (Paints & Building Material)



Mr. Harikuddin Ahmed

Business Development Manager (Exports)

A Foreign Trade Graduate having 19+ years of experience in the exports of paints & coatings. Have good understanding of exports of paints business to Africa & other countries.

📞 +971 52 64 55 994

✉️ harikuddin.a@agp.ae

🌐 <https://www.algurg.com/>

BARBHAYA INDUSTRIES LLC

MANUFACTURING ADHESIVE TAPES AND STRETCH FILM



Barbhaya Industries, with over 30 years of expertise, is a leading packaging materials manufacturer and supplier in Dubai, UAE. We specialize in high-quality, competitively priced packaging solutions for diverse industries, from shop owners and logistics firms to e-commerce and stationery businesses. As the UAE's largest and most reliable exporter and distributor, we continuously enhance our product range to meet evolving market demands. Committed to sustainability, we prioritize eco-friendly manufacturing while expanding globally in alignment with the UAE's industrial vision. Our focus remains on efficiency, innovation, and corporate responsibility.

Business Activity

Manufacturers of Masking Tapes | Stretch Film | Duct Tapes | Aluminium Tapes | Alupet Tapes | Aluminium FSK Tapes | BOPP Tapes | Warning Tapes | Double Sided Carpet Tapes | Double Sided Foam Tapes | Kraft Paper Tapes | Automotive Tapes.

Interested to meet with

- › Large Hardware and Building Materials Traders
- › Logistics and Warehousing Companies
- › Large Manufacturing Companies
- › Airports and Airlines, DHL, Fedex, Oil and Gas, HVAC and Air Conditioning



Mr. Taher Barbhaya
Managing Director

As Managing Director of Barbhaya Industries and Misar Trading Co. LLC for over 15 years, he has spearheaded the transformation of a modest family-run business into a dynamic and profitable enterprise. His hands-on leadership across operations, sales, and finance has played a key role in driving both efficiency and sustainable growth. One of his notable achievements includes the successful turnaround of a struggling adhesive tape manufacturing unit at Barbhaya Industries, which is now on track to become one of the UAE's leading manufacturers in the sector.

In addition to his role in manufacturing, he launched the UAE's first e-commerce platform dedicated to hardware and building materials—pioneering digital transformation in a traditionally offline industry. His core strengths lie in supply chain optimization, cost management, and financial oversight.

An MBA with a passion for strategy and competition, he enjoys exploring new ideas and experimenting with unconventional approaches and open to collaborative ventures, he is actively seeking partnerships that offer unique and meaningful experiences in the UAE's evolving business landscape.

📞 +971 55 5284252

✉️ taher@barbhayaindustries.com

🌐 www.barbhayaindustries.com

BRANDS INTERNATIONAL FZE

FASHION RETAIL



BRANDS International is a UAE-based fashion retail group founded in 2004 by Dorgham Kamel Shaaban. It operates across the GCC (UAE, Qatar, Saudi Arabia) with 40+ retail stores, a workforce of 500+ professionals, and a strong digital presence.

The company curates a diverse portfolio of premium and affordable fashion brands, including DKS, Jack Morgan, Francisco Tolli, Mosaique, Alberto Paolucci, and SOLO. BRANDS International operates 3 distinct retail concepts:

- › BRANDS (multi-brand concept, value for money)
- › Jack Morgan (Premium Boutique)
- › So-Lo (Discount branded store)

Business Activity

Multi-brand retail | e-commerce and Omni-channel distribution

Interested to meet with

- › Retailers
- › Wholesalers
- › Distributors
- › Retailers and Franchisors



Mr. Abdelrahim Shaaban
General Manager

A results-driven General Manager with a proven track record in scaling businesses through innovative E-Commerce strategies, franchise development, and global market expansion. Skilled in aligning cross-functional teams, optimizing operations, and identifying new revenue streams to drive sustainable growth.

📞 +971 55 579 4831

✉️ adks@brandsco.com



Mr. Moutasem Saadeh
International Sales Manager

Focusing on expanding the business through E-Commerce, Franchising and International Sales.

📞 +971 54 408 0809

✉️ moutasem@brandsco.com

🌐 www.brandsco.com | www.brands-international.com

DBMSC STEEL FZCO

OIL & GAS / CONSTRUCTION



DBMSC Steel offer a wide range of structural and coated steel, including hot rolled MS plates, beams, angles, channels, marine steel, and stainless steel. Our product line includes specialized pipes with 3LPE Epoxy and JET A-1 coatings for aviation fuel storage, along with pipe fittings, flanges, and valves. We also provide storage tank accessories such as floating roofs, gauge hatches, flame arrestors, AGT automation, and hydraulic jacking systems. Additionally, we supply various pumps, including centrifugal, positive displacement, sludge & slurry, and fire pumps (electrical, diesel, and jockey), as well as electrical components like cables, switch gears, electrical panels, and high mast lighting poles. Our offerings extend to top & bottom loading arms, flow meters for loading/offloading, and firefighting packages for storage farms and refineries. We also supply welding accessories such as electrodes, machines, cutting & grinding discs, and galvanized or non-galvanized wire ropes. Tailored to our clients' needs, our solutions ensure a complete package of high-quality products for industrial and infrastructure projects.

Business Activity

Materials Stocking and Trading - B2B from 3rd Port

Interested to meet with

- › End Users
- › Owners
- › Actual Buyers



Mr. Venkat Naidu
Sales Manager

Naidu is an engineering graduate with a background in electronics and an MBA in marketing, along with a postgraduate diploma in international trade. He brings over 28 years of experience in the steel industry across India, Zimbabwe, Indonesia, and has been based in Dubai since 2011.

📞 +971 52 2141374 | +971 4 8101127 | +971 4 8101111

✉ naidu.venkat@dbmscsteel.ae

🌐 www.dbmscsteel.ae

DUBAI COAST TRADING LLC

CONSTRUCTION, OIL & GAS & TRANSPORT SUPPLY CHAIN



For the past 30 years, Dubai Coast Trading has specialized in the import and export of a wide range of products, including hardware, workshop tools, safety equipment, tents, and tarpaulins. Our primary markets include the Arabian Gulf, Middle East, CIS, and both East and West African countries. With large warehousing facilities located near Jebel Ali Port and an efficient logistics network, we ensure quick and reliable delivery of our products to customers' doorsteps.

In addition to our trading services, we operate in-house manufacturing facilities for producing all types of tents, tarpaulins, and equipment covers. Our brands, including Per4mer, Dutarp, Dunet, Xpert, Cristine, Firewheel, Rolon, and Globus, are crafted by quality-focused professionals to meet the highest standards.

Business Activity

Tarpaulins | Shades | Shelters | Tents | Technical Textiles for Construction and Oil & Gas Industry

Interested to meet with

- › End Users
- › Decision Makers
- › Consultants
- › Contractors related to construction
- › Oil & gas and the transport industry



Mr. Irfan Ahmed
Director

Irfan is the second-generation leader of a family-owned business specializing in supply chain solutions for the Construction, Oil & Gas, and Transport industries. Under his management, the company has grown into a trusted partner, backed by a dedicated team with deep expertise in sourcing, logistics, and global distribution.

📞 +97155 2225899

✉️ Irfan@dxbcoast.ae

🌐 www.dxbcoast.com

DUBAI INVESTMENTS PARK DEVELOPMENT CO. LLC

MASTER DEVELOPER - REAL ESTATE



Dubai Investments Park is a unique, self-contained mixed-use Industrial, Commercial and Residential development operated by Dubai Investments Park Development Company LLC. Spread across an area of 2300 hectares (with 1,700 hectares leased), it is a city within a city offering world-class infrastructure and outstanding facilities and services. Surrounded by a dynamic blend of offices, hotels, residences, showrooms, hospitals, and fitness centers, DIP is the coveted choice for both businesses and residents. It's where infrastructure, accessibility, and a wealth of amenities converge, defining a unique, sought-after destination in Dubai.

DIP Angola is developed by Dubai Investments International, following the proven model of Dubai Investments Park in the UAE, and offers an attractive location for investors and residents. Covering 2000 hectares and located on the northwest of the country along the Atlantic Coast, it is set to become a gateway for industrial, commercial, residential, and tourism industries, making a significant contribution to Angola's economic development goals.

Business Activity

Development and leasing of Industrial | Commercial and residential land and properties

Interested to meet with

- Large scale Industrial Investors
- Industrial Parks and zonesoil



Ammar Duwaikh
Deputy General Manager

Ammar manages the commercial section at Dubai Investments Park, UAE. With a vast experience in real estate development and management of a self-sustained mixed-use development that consist of Industrial, Commercial and Residential ventures. Involved in replicating a similar flagship project in Angola

- 📞 +971 50 7379999
- ✉ ammar@dipark.com
- 🌐 www.dipark.com



Mr. Jaafar Lakkis
Managing Partner & CEO

Jaafar is the Managing Partner and CEO of Dubai Investments International, the developer behind Dubai Investments Park Angola. With over two decades of experience in the Angolan market, Lakkis has been actively involved as a business manager and investor in the Angolan market since 2002. He brings extensive market insight and expertise in investment strategies within Angola, contributing to the country's economic development through large-scale, strategic ventures.

- 📞 +244 923 526 374
- ✉ jafar@diinternationalangola.com
- 🌐 www.dipangola.com

GERAB NATIONAL ENTERPRISES LLC

OIL & GAS



Established in Dubai in 1977, Gerab National Enterprises LLC is a leading stockist and supplier of bulk piping materials, including seamless and welded pipes, fittings, flanges, valves, gaskets, stud bolts, and related components. Gerab caters to diverse sectors such as oil & gas, petrochemical, power, water, HVAC, and industrial processing. With a robust regional and international presence, Gerab has built a reputation for reliability, quality, and timely delivery, supporting complex project requirements globally. Our extensive inventory and strong global sourcing capabilities make us a trusted partner for major industrial developments worldwide.

Business Activity

Suppliers and Distributors

Interested to meet with

› Importers and Procurement



Mr. Essa Abdullah Sharafi

Commercial Director

Essa is leading the company's global commercial operations with a focus on market expansion, revenue growth, and strategic partnerships. Since joining Gerab in 2015, he has held senior roles across Sales and Marketing in the MENA region, later advancing to head the global commercial division. Academically, Essa holds a bachelor's degree from Lynn University in Florida, USA. He further pursued a diploma in International Law, International Relations, and Diplomacy, followed by a master's degree in the History of Stakes, Conflicts, and International Relations in Modern Times from Paris-Sorbonne University. His background reflects a strong commitment to fiscal and social responsibility, combined with a passion for leadership, accountability, and excellence in managing complex business operations.

📞 +97155 3489999

✉️ essas@gerab.com

🌐 <https://www.gerabnationalenterprises.com/>

GULF NAVIGATION HOLDING PJSC

SHIPPING & MARITIME



الخليج للملاحة القابضة ش.م.ع.
GULF NAVIGATION HOLDING PJSC

Gulf Navigation Holding PJSC (“GULFNAV”) is a publicly listed maritime and shipping company headquartered in Dubai, UAE. Specializing in petrochemical and crude oil transportation, ship management, and maritime services, GULFNAV operates a diversified fleet that ensures safe and efficient shipping solutions. The Company is committed to sustainability, innovation, and expanding its global presence in the shipping and logistics industry.

Business Activity

Petrochemical and crude oil transportation | Ship management and technical services | Marine services and logistics solutions | Offshore support services

Interested to meet with

- › Investors and financial institutions
- › Business partners in the shipping and logistics sector
- › Companies in need of maritime logistics and transportation services



Mr. Nader Muqbel

Director of Corporate Communications & Investor Relations

Nader is a seasoned Investor Relations and Communications professional with over 20 years of experience driving impactful strategies in IR, corporate communications, and brand development. Currently leading investor relations at Dubai-based Gulf Navigation Holding PJSC, Nader is instrumental in strengthening stakeholder trust, enhancing financial transparency, and elevating market visibility within the maritime and shipping sector. His expertise in strategic messaging and reputation management has significantly contributed to Gulf Navigation's regional presence.

📞 +971 4 524 5044

✉ investor.relations@gulfnav.com

🌐 www.gulfnav.com

JMS GLOBAL GENERAL TRADING LLC

CONSUMER ELECTRONICS & HOME APPLIANCES



JMS Global General Trading LLC has direct accounts with major principals such as Sony, Samsung, Philips, Electrolux, AEG, LG, TCL, Bosch, Kenwood and Stanley Black & Decker. We export consumer electronics, home appliances & small domestic appliances. Apart from this, we do general trading.

Business Activity

Consumer Electronics | Home Appliances | Small Domestic Appliances and General Trading

Interested to meet with

› Large and medium-sized companies who import branded products



Mr. Suresh Kumar Singhvi

Managing Director

Suresh is a technocrat and an industry veteran with over 30 years' experience in the area of consumer electronics, home appliances & small domestic appliances. They have direct accounts with all major principals and are amongst the most competitive sources globally for the above-mentioned products.

📞 +97150 6585 905

✉️ suresh@jmsgloballlc.com

🌐 <https://www.jmsgloballlc.com>

HIGH FIVE FOODSTUFF TRADING L.L.C

FOOD & BEVERAGES



Established in 2006, High Five Foodstuff Trading L.L.C. specializes in importing and exporting high-quality food products, including our renowned HAYA Brand Persian Saffron - considered among the best in the world. In 2015, we expanded our operations through a branch office to further strengthen our food distribution network. We partner exclusively with reputable and reliable companies to ensure premium product offerings.

In addition, we launched High Five Repack and Manufacturing L.L.C., licensed for repacking, refilling, and manufacturing chocolates, sugar candies, pastries, and sweets - with a focus on quality and consumer safety. Beyond food, our journey began in 2005 with High Five Carpets Trading L.L.C., offering modern and classic handmade Persian carpets. We proudly resell professional-grade pictorial carpets sourced directly from Persia, supported by our expert team.

Business Activity

Distributors

Interested to meet with

► Food importers and wholesalers



Dr. Reza Soudi

Owner & CEO

Dr. Reza strives for quality and originality in his products and has been leading the brand to expand internationally. He has been the driving force behind HAYA and is deeply committed to showcasing the richness of Persian heritage through premium food products, particularly the world-renowned Persian saffron. With a strong vision and entrepreneurial spirit, Dr. Reza has played a key role in establishing trusted partnerships and opening new markets across the globe. His passion for excellence extends beyond food into traditional Persian craftsmanship, as seen in his leadership of High Five Carpets Trading L.L.C. Through his dedication, the HAYA brand continues to grow as a symbol of authenticity, quality, and innovation.

📞 +9714 3363808

✉ ashkan@highfive.ae

🌐 <https://www.hayagroup.ae/>

KADDAH BUILDING CLEANING EQUIPMENT | GATOR

FMCG TRADING



Gator is a leading provider of premium cleaning solutions, serving the GCC, Asia, Africa, and beyond. As a flagship brand of Kaddah Group, we bring over 40 years of expertise in innovative, heavy-duty, and premium cleaning products. Our extensive portfolio includes cleaning machinery, chemicals, tools, trolleys, bins, and floor-care solutions, designed for durability and efficiency. With showrooms in Dubai, Abu Dhabi, and Riyadh, we ensure easy access to top-quality products. Committed to bold innovation and excellence, Gator continues to set industry standards, delivering cost-effective, high-performance solutions across the Middle East and Africa.

Business Activity

Cleaning Equipment Trading

Interested to meet with

- › Facilities Management Companies
- › Traders
- › Importers
- › Wholesalers
- › Distributors
- › Hotel and Hospitality Suppliers
- › Government Entities (Municipality, RTA, Educational Sector, Healthcare Sector, etc.)



Mr. Mustafa Kadah

Managing Director

Mustafa brings over 25 years of hands-on experience in sourcing and procurement across diverse categories. Starting as a warehouse supervisor, his dedication and expertise propelled him to the role of General Manager, where he earned a strong reputation for streamlining processes and driving operational efficiency. A passionate entrepreneur, Mr. Kadah has successfully launched and managed businesses across various industries and countries. His deep industry knowledge, strategic mindset, and leadership continue to inspire and contribute to sustained business growth.



Mr. Omar Kaddah

Business Development Manager

With over 18 years of experience, Omar has risen through the ranks from sales to Business Development Director, becoming a respected leader in the industry. Specializing in stone care, he is known for expertly diagnosing and resolving natural stone floor issues, offering practical and reliable solutions. Beyond his hands-on expertise, Omar is a passionate educator, regularly speaking at seminars to share insights on stone maintenance and restoration. His leadership, deep industry knowledge, and commitment to excellence continue to drive business growth and enhance the durability of natural stone surfaces.

📞 +971 4 238 4774

✉ info@gatorgcc.com

🌐 <https://gatorgcc.com/>

LAPIZ BLUE GENERAL TRADING LLC

CONSTRUCTION AND BUILDING MATERIALS



Lapizblue was established to provide high-quality products and brands to the construction and maintenance industries, as well as vacuum elevators. We are the authorized distributors of Pneumatic Vacuum Elevators, one of the world's leading vacuum elevator brands. Our commitment extends beyond just supplying elevators—we ensure top-notch performance along with comprehensive maintenance and service support. Additionally, we represent some of the best brands in the construction sector, with manufacturers and suppliers that use only the highest-quality materials and components, minimizing the need for frequent maintenance, component replacements, and servicing. We also have in-house partnerships with certified and approved applicators specializing in concrete design flooring, building waterproofing, crack injection and concrete repair, and expansion joint treatment. Conveniently located in a large warehouse in Al Quoz, Dubai, we can efficiently and promptly fulfill your requirements. As a technologically advanced company, we leverage the latest digital trends to adapt to our customers' evolving needs in a rapidly changing environment.

Business Activity

General Trading

Interested to meet with

► Construction Chemicals, Tools, Building Materials, Tiles, Marble, Sanitary-ware



Mr. Mohammed Nazrul Haque

Group General Manager

With over 25 years of experience in the MENA region, Mohammed have been deeply involved in the construction, trading, and marble industries. As the Group General Manager, he lead a dedicated team, ensuring excellence in supplying premium products. Our commitment to quality and customer satisfaction has made us a trusted name in the industry. His expertise spans project management, business development, and strategic growth, driving Lapiz Blue to consistently exceed market expectations.

📞 +971 56 370 7251

✉ info@lapizblue.com

🌐 www.lapizblue.com

NEMOCHEM DMCC

ENERGY & PETROCHEMICALS



Nemochem is an international trading house providing procurement and engineering services for power and desalination plants, for the food, oil & gas, chemical & petrochemical industries.

Business Activity

Procurement & Engineering Services | Business Development & Management | Supply Chain Management | Strategic Alliances and Partnerships | Agency & Resale | Order Handling | Consulting | Banking & Logistics

Interested to meet with

› Importers, Distributors & Manufacturers



Dr. Klaus Drittenpreis

Owner & CEO

Dr. Klaus is leading the company with a strategic vision for global procurement and service solutions. With extensive expertise in international trade, supply chain management, and business development, he has successfully expanded Nemochem's presence in complex markets. Under his leadership, the company has built strong partnerships across the oil, gas, petrochemical, power, mining, and plastic industries. Klaus is dedicated to delivering tailored solutions and fostering long-term collaborations with clients and partners worldwide.

📞 +39 335 779 4433 | +971 50 873 9495

✉️ klaus@nemochem.com

🌐 www.nemochem.com

NOOR ALTAWZEE GENERAL TRADING LLC

FMCG TRADING



Noor Altawzee General Trading LLC is committed to simplifying and enhancing global trade operations. We specialize in delivering innovative solutions that connect suppliers and buyers, fostering strong partnerships and driving mutual growth. Our focus is on optimizing processes and delivering exceptional value in every transaction.

Business Activity

Trading

Interested to meet with

- › Wholesalers
- › Importers & Large Distributors



Mr. Madhup Dokania

Director

With over 28 years of experience in trading and international business, Madhup specializes in FMCG, retail, and manufacturing, with a strong focus on African markets. He has led the distribution of global brands such as Unilever, P&G, and various international perfume labels, driving market expansion while also managing the export of plastic bags, garments, and watches to over 40 countries. In the retail and brand management space, he has successfully distributed major fashion brands like Nike, Lee Cooper, and Levis in India, and was instrumental in building a fashion retail chain with over 100 stores. Today, he is focused on strengthening trade alliances, unlocking investment opportunities, and introducing innovative, high-demand consumer products tailored to meet the evolving needs of African markets.

 +971 50 4569817




Mr. Amit Vardhan

Managing Director

With over 24 years of experience in Management, Marketing, and Advertising, Amit has worked with renowned brands such as US Robotics, Kodak, Nikai, Horlicks, Aquafresh, Panadol, Sensodyne, Peugeot, Mitsubishi Motors, Bridgestone, and Subway, among others. He has also collaborated with prestigious organizations like the Federation of Indian Exporters Organization (FIEO), DTCM, Oman Air, the Ministry of Commerce and Industry – Sultanate of Oman, British Petroleum, GlaxoSmithKline, Johnson & Johnson, Pfizer, Warner Bros., and many more, gaining invaluable expertise across diverse industries.

 +971 55 5456937

 admin@nooraltawzee.com

 www.nooraltawzee.com

PREMIUMIDEAS MIDDLE EAST FZE

FMCG TRADING; SUPPLY CHAIN & LOGISTICS



Premiumideas Middle East FZE, a subsidiary of Mobile Outsourcing Solutions (MOS) and wholly owned by Morvest Business Group, offers end-to-end 3PL solutions specializing in secure packaging, printing, and contract packaging. As a leading GSM SIM fulfillment partner across Africa and the Middle East, we operate manufacturing facilities in the UAE and South Africa, distributing over 1 million units daily. In recent years, we've expanded into beauty, personal care, and household chemical production and distribution. Our unique value lies in secure, personalized product fulfillment—combining secure print, component assembly, and variable data solutions with world-class warehousing and distribution. With automated validation, strategic locations, and strong industry partnerships, we ensure high-quality, cost-effective solutions across all our product lines.

Business Activity

Manufacturing | Warehouse and Distribution

Interested to meet with

- › Beauty, health care, secure packaging and print, warehouse and logistics
 - › Large retail chains or distributors in the beauty, healthcare, and household detergent sectors.
- Companies or government entities needing secure print, packaging, and logistics-particularly in banking, telecom, or ID card sectors.



Mr. Zunaid Dinath
CEO

Zunaid is a seasoned executive with over 30 years in the telecommunications and ICT sectors. He held key leadership roles at Vodacom and Vodafone, including Chief Officer of Sales, Distribution, and Terminals, and received the Vodacom Group CEO Award for Excellence and Lifetime Achievement in 2014.

Since 2016, Zunaid has led Morvest Outsourcing Solutions (MOS) as CEO, overseeing multiple manufacturing businesses and driving diversification into the beauty, wellness, and chemical sectors. He holds a B.Com, an MBA, and several postgraduate diplomas, and is a specialist in telecom, sales, distribution, and supply chain management.

📞 +27 82 990 3972

✉️ zdinath@mosgroup.co.za

🌐 www.premiumideas.me

ROBUSTRADE DMCC

AGRICULTURE / NANOTECHNOLOGY



Robustrade DMCC is the business entity based out from Dubai, UAE and operating currently through the business partners in West and Central Africa in the multiple sectors of agriculture, manufacturing, mobility and hospitality. Working at the intersections of agriculture, food and technology in Africa, the company works with reliable and long terms partners offering unique and sustainable solutions that will bring a paradigm shift in current agriculture. We are looking forward to partner with strong agriculture inputs distribution companies and businesses in commercial agriculture in Lusophone Africa. We are also keen to build long term partnership with the governmental level stakeholders in agriculture.

ROKO is the brand under which we market currently a gamut of nano-fertilizers.

Business Activity

Nano-tech fertilizers | Hybrid seeds | Agro-machinery and drones for agricultural purposes.

Interested to meet with

- Agri-inputs, distribution companies
- government stakeholders in agriculture and commercial agriculture entities



Mr. Sacti Velane

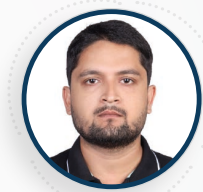
Head of Business Development

Sacti is the head of business development (BD) for the agriculture vertical under Robustrade DMCC. He has more than 30 years of experience in Food, Agriculture and FMCG industries within Africa, Middle East and Asia regional ground level business development expertise.

📞 +971 56 177 9429

✉️ sacti@robustrade.com

🌐 www.rokoagro.com



Mr. Atish Kuma

Business Development Executive

Atish serves as a Business Development Executive in the Agro Department at Robustrade. He plays a key role in identifying and developing growth opportunities in emerging markets, building strategic partnerships, and driving the company's expansion efforts.

📞 +971 50 864 4572

✉️ atish@robustrade.com

🌐 www.robustrade.com

SEED ENGINEERING CONSULTANTS

ENGINEERING CONSULTANCY



Established in early 2005, SEED Engineering Consultants was founded with a vision to bridge critical gaps in Building Engineering and to drive innovation in the design of MEP Engineering Services. At the heart of SEED's philosophy is a commitment to Sustainable and Energy-Efficient Design. Our dedicated sustainability division provides management and advisory services to a range of Green Building projects across the UAE and India. With a team of over 60 experienced design professionals operating from offices in Dubai, Kochi, and Bangalore, SEED is among the fastest-growing engineering practices in the regions we serve. Our collaborations with leading international architects and consultants have enabled us to streamline design processes and deliver forward-thinking, innovative solutions to our valued clients-always aligned with the latest trends and technologies in engineering.

Business Activity

MEP Design Services & Supervision

Interested to meet with

- › Architects
- › Developers & Contractors



Mr. Sanu Mathew

Director

Sanu is an Electrical Engineering Graduate, with more than 30 years' experience in Building Services Design, Site Supervision and Project Management of High-Voltage & Low-Voltage, Power Systems. He is one of the lead designers in the team and has experience in design & supervision of engineering services systems for Airport, Utilities, Commercial, Residential, Retail, Hotels, School, Hospital and Infrastructure Planning projects. As one of the founders of the firm, Sanu continues to inspire the team with his passion for excellence and keenness for sustainable design.

📞 +971 4 2564882 | +971 52 936 3000

✉️ sanu@seedengineering.com

👉 <https://www.seedengineering.com/>

TLM INTERNATIONAL FZE

INFORMATION TECHNOLOGY



TLM International FZE is a leading value-added distributor of Information and Communication Technology (ICT) covering the Middle East & Africa region. With over 350,000 sq ft. of distribution facilities in the Jebel Ali Free Zone, Dubai, TLM has the capacity to efficiently service partners globally. Established in 1997, TLM has built a network of over 1,500 resellers and solution partners, ranging from small independent businesses to large international system integrators.

Business Activity

General Trading | Wholesale Trading

Interested to meet with

- Business Owners
- Purchasing Managers



Mr. Nitesh Nikam

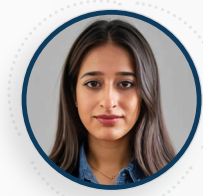
Regional Sales Manager

Nitesh is a dedicated and results-driven Regional Sales Manager with over 15 years of experience at TLM. Nitesh has represented leading IT and Electronics brands across West, Central, and East Africa, and has travelled extensively across the continent to grow TLM's business. Known for his strong leadership and strategic vision, he has consistently delivered exceptional performance, driving growth and operational excellence. His deep industry knowledge and commitment to fostering a collaborative work environment sets him apart from the crowd and enables him in business development across regions. Passionate about empowering his team and delivering impactful results, Nitesh is a trusted leader with a proven track record of success.

+971 55 644 0675

nitesh@tlmintl.com

<https://lightwaveglobal.com/>



Ms. Sapna Phulwani

Distribution & Marketing Manager

Sapna has over 12 years of experience in the IT sector, she leads distribution growth and marketing at TLM Distribution, expanding her expertise across Africa. Previously, she played a key role at Microsoft Gulf, driving strategic growth and partnerships. Known for her collaborative leadership and solution-oriented mindset, Sapna is passionate about empowering teams and delivering impactful results. Her proven track record and recognition across the Gulf and African regions highlight her ability to drive success in dynamic markets. Sapna is committed to sharing her insights and fostering innovation in every organization she contributes to.

+254 703 301524

sapna@tlmintl.com

WINTER REFRIGERATION INDUSTRIAL EQUIPMENT MANUFACTURING LLC

MANUFACTURING



WINTER, with over 40 years of excellence in the refrigeration industry, Winter Refrigeration has established itself as a trusted leader, delivering innovative and reliable solutions to meet the evolving needs of our clients. WINTER has been providing sophisticated solutions in the field of refrigeration, process refrigeration technology, and process gas handling. Furthermore, WINTER is representing the leading international brands of the Oil & Gas Industry and Refrigeration Industry, which are being used in our design and our installations.

Within the industrial refrigeration field, we are specialized in NH₃ and CO₂ refrigeration plants and we can show wide experience in this field over many decades. Especially the natural refrigerants with zero ODP and GWP captures an important part in consideration of environmental protection. Additionally, with extended equipment such as heat exchanger/pump vessels, etc., we supply complete refrigeration packages and chillers. More information can be found under the section "Products" on our website.

Business Activity

Commercial and Industrial

Interested to meet with

› Contractors



Mr. Reza Emami

Managing Director

With over 40 years of experience in the refrigeration industry, Reza brings a wealth of knowledge in system design, installation, maintenance, and troubleshooting. Having worked across diverse sectors—including commercial and industrial refrigeration—he has developed a deep understanding of emerging technologies, energy efficiency, and sustainability practices.

His expertise spans refrigeration equipment to energy optimization, helping businesses enhance performance and reduce operational costs. Passionate about innovation, he remains at the forefront of industry advancements, consistently delivering reliable and cost-effective solutions. Committed to excellence, he ensures high-quality service and results in every project.

📞 +971 4 324 1075

✉ info@winter.ae

🌐 www.winter.ae



H.E. Mohammad Ali Rashed Lootah
President & CEO | Dubai Chambers

Mohammad Ali Rashed Lootah is the President & CEO of Dubai Chambers, one of the largest economic development arms in Dubai. In his current role, he oversees the implementation of Dubai Chambers' strategic initiatives and plans, which aim to improve ease of doing business in Dubai, support businesses expanding globally, attract foreign companies and investment and advance the digital economy.

Previously, Lootah served as CEO of the Commercial Compliance & Consumer Protection for Dubai's Department of Economy and Tourism, where he was responsible for overseeing consumer protection, business protection, intellectual property protection and commercial compliance.

He also held several other leadership positions at the Department of Economic Development, namely Deputy CEO of the Commercial Compliance & Consumer Protection Sector, Deputy CEO of the Dubai Export Development Corporation, Executive Director of Corporate Quality and Excellence and Deputy Director of Information Technology Department at Dubai Land Department.

He earned a Bachelor's degree in Computer Systems Engineering from Arizona State University in the United States and an Executive MBA - Strategic Management from the Higher Colleges of Technology in Dubai.



Salem Al Shamsi

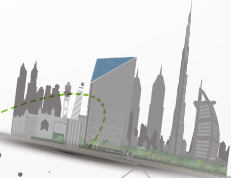
Vice President | International Relations
Dubai Chambers

Salem Al Shamsi is the Vice President of International Relations at Dubai Chambers. In his current role, Al Shamsi leads strategic engagement with the public and private sectors in global markets, fostering bilateral dialogue to strengthen cross-border partnerships and trade relations.

Al Shamsi leverages his expertise and strong business acumen to drive high-level networking programmes and maximise the impact of inbound and outbound delegations and missions. As part of his duties, he is responsible for strengthening partnerships with global chambers, international businesses, investors, and entrepreneurs, with the goal of cementing Dubai's status as a global hub for trade and investments. He also oversees the implementation of the Dubai Global initiative, which was launched in 2022 to create a powerful network of 50 international representative offices for Dubai in 30 targeted markets across five continents by 2030. Prior to joining Dubai Chambers, Al Shamsi served as Deputy Director of the Policy Planning Department at the Ministry of Foreign Affairs. During his tenure, he worked closely with the Minister's office to ensure all policies were updated and implemented effectively.

Al Shamsi holds a bachelor's degree in business administration from the University of San Diego in California, together with an MBA from the American University of Sharjah, and a Master's degree in Global Affairs and Diplomatic Leadership from the Anwar Gargash Diplomatic Academy. His professional development includes a diploma in project management and a diploma in strategy execution from INSEAD business school.

ANGOLA	MOZAMBIQUE
<ul style="list-style-type: none">• UAE Embassy in Luanda• Ministry of Industry & Commerce• Chamber of Commerce and Industry of Angola (CCIA)• Agency of Private Investment and Export Promotion (AIPEX)• Consulate General of Republic of Angola in Dubai	<ul style="list-style-type: none">• UAE Embassy in Maputo• Ministry of Economy• The Chamber of Commerce of Mozambique• The Agency for Promotion of Investment and Exports (APIEX)• Consulate General of Mozambique in Dubai



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